

Tax Sale Times

DON'T FORGET

- Be sure to check out the tax sale Nationwide Calendar at: <http://www.taxsaleresources.com/state.aspx?calendar=1>
- Arizona sale dates are compiled. If you are interested in a custom list contact our Customer Representative, Suzanne Berg, at sberg@taxsaleresources.com

Check out These States

THIS MONTH:

ARIZONA

Arizona lien sales begin this month and run through February. All the sale dates are input and most of the Arizona sales are online. We will have list pricing available soon!

- For full state members, go to: http://www.taxsaleresources.com/NewsAndUpdate.aspx?state_id=4
- For all members, go to: http://www.taxsaleresources.com/Jurisdictionspage.aspx?state_id=4

NEW YORK

The Nassau County, NY sale has been scheduled for Febru-

ary 21-24. Don't miss out on this gem of a sale. This is one of the few lien sales and the largest in New York. Nassau has an interest rate of return at 10% every 6 months and a 2-year redemption period. Registration is required.

- For full state members, go to: http://www.taxsaleresources.com/NewsAndUpdate.aspx?state_id=35
- For all members, go to: http://www.taxsaleresources.com/Jurisdictionspage.aspx?state_id=35



Each month upcoming sale states are highlighted.

What's New At TSR

THE TAX SALE SOURCE

TSR is launching a new resource for tax sale investors.

A MAGAZINE BRINGING YOU THE LATEST FROM THE TAX SALE INDUSTRY.

TSR has gathered contributors from all as-

pects of the industry to provide up-to-date and accurate information to form a guide for investors across the country. We will reach more than 30,000 members via online resources and hope to reach an additional 15,000 via print.

If you are interested in contributing, advertising, or receiving this new magazine, please contact us at news@taxsaleresources.com.

Watch for its release: February 2012



Investing requires due diligence including state knowledge and property investigations.

Industry Tools

Are you interested in investing in Arizona tax liens?

Adrian Hyde, of AZ Tax Lien Services, provides great tips and up-to-date information regarding Arizona investing. His online resource gives out creative ways to invest other than attending the actual sale and tips on some of the bigger sales in the state. He can help you through your investing process in Arizona.

Find him on <http://www.aztaxlienservices.com>

Investing 101

Other Ways to Invest in the Tax Lien Industry:

Although attending sales is the most common way to invest in tax liens, there are other ways to grow your portfolio through tax liens.

- The first is through over-the-counter liens or OTC. These are county held liens from either after

the actual sale or in states like Montana, they ONLY offer OTC liens.

- You can also buy liens in the secondary market from other investors usually at lower face values.

Don't be afraid to look out of the box when it comes to tax lien investing. There are many resources out there!

TSR can acquire title searches cheaper than a title company.

*Contact
support@taxsaleresources.com
for more information*



Member Submissions

This is a monthly newsletter for our members to share information concerning the tax sale industry as well as what is happening at TSR. We appreciate feedback! If you have a message you would like to reach over to 5,100 industry professionals nationwide.

We welcome your news submissions, comments, suggestions or helpful tips. Please email us at news@taxsaleresources.com with your thoughts and be sure to include where you are from!



We like to hear from our members!